Alabama State Board of Pharmacy

RFP: Licensing & Enforcement Database Management System

GL Solutions

Technical Proposal

Submission Deadline: April 27, 2012

Contact Information:
Eric Staley, Vice President for Business Solutions
staley@glsolutions.com
P.O. Box 591, Bend, OR 97709
541-312-3662 x103 (ph)
503-374-9063 (fx)

Table of Contents

Table of Contents **3**
Table of Images **5**
A. Executive Summary **7**
B. Project Plan with Time Schedule **9**
B. 1. Project Management Methodology 9
B. 2. Project Implementation Process 9
B. 3. Project Plan w/ Time Schedule 13
C. Contract Terms with Assumptions **15**
a. Proposed Terms 15
b. Assumptions 30
D. Schedule of Fees **31**
E. Alternative Methods **33**
F. References **35**
G. Contact Information **39**
H. Organizational Background **55**
a. Full company or corporate name and address 57
b. Method of organization 57
c. The name, office addresses, and business telephone numbers 57
d. The year in which it was first organized to do business. 57
e. A list of all states in which the organization is qualified and/or licensed to do business. 57
f. Appropriate documentation that the organization is licensed to do business in Alabama 58
g. The types of other services the vendor provides. 58
g. 1. Software – GL Suite 58
g. 2. Support – GL Simple 58
g. 3. Hosting Services 60
g. 4. Training 62
h. The organization's experience in providing services of the type presented in this RFP. 62
I. Full Time Employees **65**
J. Potential Conflicts of Interest **67**
K. State Business Relationships **69**
L. Sub-Contractors **71**
M. Additional Information – Data Conversion **73**
N. Additional Information – Testing **77**
O. Additional Information – Interfaces **79**
Attachment 1 – Technical and System Requirements **81**

Attachment 2 – Requirements Comments 93
4. GL Suite Overview 93
4.2.5. Continuing Education Tracking 98
4.3. Database Search 99
4.5. Database Reporting 99
4.6. Secure Web Services 101
4.7.3. Document Management and Imaging 101
4.7.14. Role-Based Security 103
4.7.17. Tickler Capabilities 103
4.7.19. Backups 104
4.7.35.jj. Case Management Capabilities 105

Table of Images

Image 1 – Sample SDS 11
Image 2 – Key Conversion Events 73
Image 3 – Search & Save 93
Image 4 – Calendars & Task Lists 94
Image 5 – Public-Facing Websites 96
Image 6 – Exam Scheduling 99
Image 7 – Advanced Search 99
Image 8 – Web Services Portal 101
Image 9 – Uploading Documents 102
Image 10 – Role-Based Security 103
Image 11 – Dashboard 104
Image 12 – Compliance Enforcement 106